

PROCUREMENT STRATEGY SUMMIT VIC

OPTIMISING BUSINESS STRATEGY THROUGH THE LENSE OF PROCUREMENT

THURSDAY, MARCH 20, 2025

ZINC FEDERATION SQUARE,
MELBOURNE



SPEAKERS



Aaron Miller
Head of Procurement ANZ



Lexia Laracy
Head of Procurement Excellence



AJ Karliner
Chief Procurement Officer



Adil Farouk
Head of Procurement Operations, Performance & Insights



Sandra Nagels
Head of Sourcing & Category Management



Peter Andriopoulos
Regional Head of Procurement APAC

KEY TOPICS

- Leading a Procurement team on a transformation journey
- Discussing key priorities for risk management, sustainable practices and social procurement
- Aligning IT Procurement with the wider business strategy
- Driving long-term value through strategic sourcing & supplier engagement

WHO WILL ATTEND?

- Heads of Direct & Indirect Procurement
- Heads of Strategic Sourcing
- Heads of Category Management
- Heads of Vendor & Supplier Management

SUMMIT AGENDA

THURSDAY, MARCH 20TH 2025

8:30 REGISTRATION, COFFEE & NETWORKING

9:00 WELCOME REMARKS FROM CHAIRPERSON

Charlotte Payne, General Manager, CIPS

 **9.10 ATTENDEE SPOTLIGHT**
Highlighting key priorities and challenges for procurement leaders in 2025

9:40 PANEL DISCUSSION: LEADING A PROCUREMENT TEAM ON A TRANSFORMATION JOURNEY

- Realigning strategic scope of procurement in a project environment to remain adaptable
- Successfully navigating transformation in a complex business environment
- Building team's skills and capabilities to future-proof the business and remain resilient
- Best practices on procurement excellence in 2025: How to stay relevant & innovative

AJ Karliner, Chief Procurement Officer, Police Victoria

Aaron Miller, Head of Procurement ANZ,

Treasury Wine Estates

Mark Sheldrick, Head of Procurement, Transurban

Lexia Laracy, Head of Procurement Excellence,

APA Group

Debbie Hack, National Procurement Manager, Frasers Property Industrial

Moderated by: Jack Keogh, Regional Head, GEP Software

10:20 FIRESIDE CHAT CASE STUDY: AGENTIC AI FOR PROCUREMENT BOOSTING EFFICIENCY & VALUE


Rachel Feenstra, NSW Director & Global Head of Procurement Excellence Practice, Infosys Portland

Stanley Chia, Regional Sales Director, Zycus

Michael Homewood, Customer Advisory & Success Manager - Procurement & Digital Transformation, Zycus

Moderated by: Charlotte Payne, General Manager, CIPS

10:50 MORNING TEA & NETWORKING

 **11.20 SIMULATION SCENARIO - PROCUREMENT LEADER OF 2050**
Attendees will be asked to visualise the essential attributes of procurement leaders in 2050

11:40 PANEL DISCUSSION: ALIGNING IT PROCUREMENT WITH THE WIDER BUSINESS STRATEGY

- Driving innovation in Procurement for continuous improvement
- Sharing best practices & tactics in IT sourcing & vendor relationship management
- Exploring challenges with managing supplier risk in the current market
- Promoting effective internal collaboration and governance oversight

Ravin Balendran, Head of Procurement, Costa Group

Andy Bee, Head of Procurement, Australian Unity

Boyd Smart, Head of Procurement, Judo Bank

Sandra Nagels, Head of Sourcing & Category Management, Metro Trains Melbourne

Moderated by: Charlotte Payne, General Manager, CIPS

12:20 CASE STUDY: BEYOND THE BUZZ: HOW PROCUREMENT IS DELIVERING REAL-WORLD AI WINS

Aiden Heke, Argon & Co / IRIS

Anthony Cappelleri/ Dan Jackson, Partners, Argon & Co

12.50 LUNCH & NETWORKING

1.30 PANEL DISCUSSION: DRIVING LONG-TERM VALUE THROUGH STRATEGIC SOURCING & SUPPLIER ENGAGEMENT

- Exploring best in class category management strategies to support stakeholder requirements
- Creating value in procurement & supporting risk-management in decision-making
- Creating strategic supplier relationships driven by actionable insights
- Leveraging category spend to help drive outcome focused value add across multiple channels
- Understanding how to drive best practices around sustainability & anti-modern slavery

Brian Pais, Global Head of Procurement, MUFG

Shiraz Ruwaim, Head of Procurement, V/Line

Peter Andriopoulos, Regional Head of Procurement, ETEX

Robert D'Alessandro, Head of Procurement, Tabcorp (former)

Moderated by: Amy Crisafulli, Senior Manager, ProcurementCo

2:10 CASE STUDY: AI IN PROCUREMENT: ACHIEVING PROCUREMENT EXCELLENCE AND STRATEGIC VALUE IN 2025

Sean Dunbar, Senior Solution Architect, Asia-Pacific & Middle East, Jaggaer

2:40 AFTERNOON TEA & NETWORKING

3:00 KEYNOTE: PROCUREMENT AS A BUSINESS PARTNER

- Leveraging procurement insights to enable long-term business success
- Driving strategic engagement to support decision-making and secure the seat at the table
- Creating best practices on use of data in a procurement role

Adil Farouk, Head of Procurement Operations, Performance & Insights, ANZ Bank

3:20 CLOSING REMARKS

3:30 NETWORKING DRINKS BROUGHT TO YOU BY ACHILLES

4:30 EVENT END