

# PROCUREMENT STRATEGY SUMMIT VIC

OPTIMISING BUSINESS STRATEGY THROUGH THE LENSE OF PROCUREMENT

THURSDAY, MARCH 20, 2025

ZINC FEDERATION SQUARE,  
MELBOURNE



## SPEAKERS



Aaron Miller  
Head of Procurement ANZ



Lexia Laracy  
Head of Procurement Excellence



AJ Karliner  
Chief Procurement Officer



Adil Farouk  
Head of Procurement Operations, Performance & Insights



Sandra Nagels  
Head of Sourcing & Category Management



Stephanie Gascon  
Procurement, Supply Chain & Sustainability Manager

## KEY TOPICS

- Leading a Procurement team on a transformation journey
- Discussing key priorities for risk management, sustainable practices and social procurement
- Aligning IT Procurement with the wider business strategy
- Driving long-term value through strategic sourcing & supplier engagement

## WHO WILL ATTEND?

- Heads of Direct & Indirect Procurement
- Heads of Strategic Sourcing
- Heads of Category Management
- Heads of Vendor & Supplier Management

# SUMMIT AGENDA

THURSDAY, MARCH 20TH 2025

## 8:30 REGISTRATION, COFFEE & NETWORKING

## 9:00 WELCOME REMARKS FROM CHAIRPERSON

Charlotte Payne, General Manager, CIPS

## 9.20 ATTENDEE SPOTLIGHT

Highlighting key priorities and challenges for procurement leaders in 2025

## 9:40 PANEL DISCUSSION: LEADING A PROCUREMENT TEAM ON A TRANSFORMATION JOURNEY

- Realigning strategic scope of procurement in a project environment to remain adaptable
- Successfully navigating transformation in a complex business environment
- Building team's skills and capabilities to future-proof the business and remain resilient
- Best practices on procurement excellence in 2025: How to stay relevant & innovative

AJ Karliner, Chief Procurement Officer, Police Victoria

Aaron Miller, Head of Procurement ANZ,

Treasury Wine Estates

Mark Sheldrick, Head of Procurement, Transurban

Lexia Laracy, Head of Procurement Excellence,

APA Group

Debbie Hack, National Procurement Manager, Frasers

Property Industrial

Moderated by: Jack Keogh, Regional Head, GEP

## 10:20 CASE STUDY: TRANSLATING AI INTO VALUE: SAVING TIME IN RFP & CONTRACT MANAGEMENT

## 10:50 MORNING TEA & NETWORKING

## 11.10 PANEL DISCUSSION: ALIGNING IT PROCUREMENT WITH THE WIDER BUSINESS STRATEGY

- Driving innovation in Procurement for continuous improvement
- Sharing best practices & tactics in IT sourcing & vendor relationship management
- Exploring challenges with managing supplier risk in the current market
- Promoting effective internal collaboration and governance oversight

Ravin Balendran, Head of Procurement, Costa Group

Andy Bee, Head of Procurement, Australian Unity

Boyd Smart, Head of Procurement, Judo Bank

Sandra Nagels, Head of Sourcing & Category Management,

Metro Trains Melbourne

Vineet Ambardar, Senior Sourcing and Procurement

Leader, Cummins

Moderated by: Charlotte Payne, General Manager, CIPS

## 11:50 CASE STUDY: HOW CAN PROCUREMENT SUPPORT ESG REPORTING REQUIREMENTS?

## 12.20 LUNCH & NETWORKING

## 1:00 INTERACTIVE WORKSHOPS

- Optimising a supplier pre-qualification strategy
- IT category management: maximising cost savings
- Implementing social & sustainable procurement initiatives
- Modernising procurement through automation to provide value
- Leveraging AI to achieve procurement excellence & speed
- Using data-insights for improved supplier collaboration
- Supply & supplier risk management: step by step guide

## 1.40 PANEL DISCUSSION: DRIVING LONG-TERM VALUE THROUGH STRATEGIC SOURCING & SUPPLIER ENGAGEMENT

- Exploring best in class category management strategies to support stakeholder requirements
- Creating value in procurement & supporting risk-management in decision-making
- Creating strategic supplier relationships driven by actionable insights
- Leveraging category spend to help drive outcome focused value add across multiple channels
- Understanding how to drive best practices around sustainability & anti-modern slavery

Brian Pais, Global Head of Procurement, MUFG

Shiraz Ruwaim, Head of Procurement, V/Line

Stephanie Gascon, Supply Chain, Procurement &

Sustainability Manager, Emirates Leisure Retail

Robert D'Alessandro, Head of Procurement, Former

Tabcorp

Moderated by: Amy Crisafulli, Senior Manager,

ProcurementCo

## 2:20 CASE STUDY: PROCUREMENT TRANSFORMATION

## 2:40 AFTERNOON TEA & NETWORKING

## 3:00 KEYNOTE: PROCUREMENT AS A BUSINESS PARTNER

- Driving category management insights to enable long-term business success
- Leveraging procurement intelligence to support decision-making
- Creating best practices on use of data in a procurement role

Adil Farouk, Head of Procurement Operations,

Performance & Insights, ANZ Bank

## 3:30 CLOSING REMARKS FOLLOWED BY NETWORKING DRINKS

## 5:20 EVENT END