

PROCUREMENT STRATEGY SUMMIT VIC

OPTIMISING BUSINESS STRATEGY THROUGH THE LENSE OF PROCUREMENT

THURSDAY, MARCH 20, 2025

ZINC FEDERATION SQUARE,
MELBOURNE



SPEAKERS



Aaron Miller

Head of Procurement ANZ



TREASURY
WINE ESTATES



Cynthia Chung

Head of Procurement



Rohan De Silva

Head of Procurement

MECCA



Adil Fourook

Head of Procurement Operations,
Performance & Insights



Robert D'Alessandro

Head of Procurement &
Corporate Services

Tabcorp



Stephanie Gascon

Procurement, Supply Chain &
Sustainability Manager

Emirates
LEISURE RETAIL

KEY TOPICS

- Leading a Procurement team on a transformation journey
- Discussing key priorities for risk management, sustainable practices and social procurement
- Aligning IT Procurement with the wider business strategy
- Driving long-term value through strategic sourcing & supplier engagement

WHO WILL ATTEND?

- Heads of Direct & Indirect Procurement
- Heads of Strategic Sourcing
- Heads of Category Management
- Heads of Commercial & Strategy
- Heads of Vendor & Supplier Management

SUMMIT AGENDA

THURSDAY, MARCH 20TH 2025

8:30 REGISTRATION, COFFEE & NETWORKING

9:00 WELCOME REMARKS FROM CHAIRPERSON

Charlotte Payne, General Manager, CIPS

9.20 ATTENDEE SPOTLIGHT

Highlighting key priorities for risk management in procurement

9:40 PANEL DISCUSSION: LEADING A PROCUREMENT TEAM ON A TRANSFORMATION JOURNEY

- Re-aligning strategic scope of procurement in a project environment to remain adaptable
- Successfully navigating transformation in a complex business environment
- Building team's skills and capabilities to future-proof the business and remain resilient
- Best practices on procurement excellence in 2025: How to stay relevant & innovative

AJ Karliner, Chief Procurement Officer, Police Victoria

Aaron Miller, Head of Procurement ANZ,

Treasury Wine Estates

Mark Sheldrick, Head of Procurement, Transurban

Lexia Laracy, Head of Procurement Excellence, APA Group

10:20 CASE STUDY: TRANSLATING AI INTO VALUE: SAVING TIME IN RFP AND CONTRACT MANAGEMENT

10:50 MORNING TEA & NETWORKING

11.20 PROCURMENT SUSTAINABILITY ROADMAP

Attendees will work in groups to create a sustainable procurement strategy for 2050

11.40 PANEL DISCUSSION: ALIGNING IT PROCUREMENT WITH THE WIDER BUSINESS STRATEGY

- Developing a well-orchestrated IT procurement function to support stakeholder needs
- Sharing best practices & tactics in IT sourcing & vendor relationship management
- Exploring challenges with managing supplier risk in the current market
- Promoting effective internal collaboration and governance oversight

Ravin Balendran, Group General Manager Procurement, Perfection Fresh Australia

Jenny Talbot, GM of Procurement & Tech Delivery, LJ Hooker

Neshika Pillay, Director Strategic Procurement, Deakin University

Sandra Nagels, Head of Sourcing & Category Management, Metro Trains Melbourne

12:20 CASE STUDY: HOW CAN PROCUREMENT SUPPORT ESG REPORTING REQUIREMENTS?

12.50 LUNCH & NETWORKING

1:30 INTERACTIVE WORKSHOPS

- Optimising a supplier pre-qualification strategy
- IT category management: maximising cost savings
- Implementing social & sustainable procurement initiatives
- Modernising procurement through automation to provide value
- Leveraging AI to achieve procurement excellence & speed
- Using data-insights for improved supplier collaboration
- Supply & supplier risk management: step by step guide

2.10 PANEL DISCUSSION: DRIVING LONG-TERM VALUE THROUGH STRATEGIC SOURCING & SUPPLIER ENGAGEMENT

- Exploring best in class category management strategies to support stakeholder requirements
- Creating strategic supplier relationships driven by actionable insights
- Leveraging category spend to help drive outcome focused value add across multiple channels

Cynthia Chung, Head of Procurement, Vicinity Centres

Stephanie Gascon, Supply Chain, Procurement & Sustainability Manager, Emirates Leisure Retail

Robert D'Alessandro, Head of Procurement, Tabcorp

Rohan De Silva, Head of Procurement, Mecca

Brian Pais, Global Head of Procurement, MUFG

2:50 CASE STUDY: THE MODERN PROCUREMENT WORKFORCE: HOW TO DRIVE STRONGER SKILLSETS IN A FAST-PACED INDUSTRY

3.20 AFTERNOON TEA & NETWORKING

3:40 CLOSING KEYNOTE: PROCUREMENT AS A BUSINESS PARTNER

- Driving category management insights to enable long-term business success
- Leveraging procurement intelligence to support decision-making
- Creating best practices on use of data in a procurement role

Adil Fourook, Head of Procurement Operations, Performance & Insights, ANZ Bank

4.20 CLOSING REMARKS FOLLOWED BY NETWORKING DRINKS

5:20 EVENT END