

PROCUREMENT STRATEGY SUMMIT VIC

EXPLORING BEST PRACTICE
IN PROCUREMENT
PROCESSES

MAY 30TH, 2023
ZINC AT FEDERATION SQUARE,
MELBOURNE, VIC



SPEAKERS



Sandy Carveth
Chief Procurement Officer



Kanish Nadarajah
Head of Strategic &
Responsible Procurement



Sarah Dyson
Head of Supply Strategy
& Governance



Ian Griffith
Head of Procurement



Dave Baxter
Group General Manager
Procurement



Cynthia Chung
Head of Procurement
& Global Touch Points Lead

KEY TOPICS

- Bringing procurement to the forefront of business strategy
- Uplifting supplier relationship management & negotiation to achieve best outcomes
- Utilising analytics to ensure well informed procurement approaches
- Effectively breaking down key supplier risks to ensure sustainability and continuity

WHO WILL ATTEND?

Chiefs/Directors & Heads of:

- Procurement
- Sourcing
- Vendor Management
- IT Procurement
- Category Management

8:30 REGISTRATION, COFFEE & NETWORKING

9:00 WELCOME REMARKS FROM CHAIRPERSON

Charlotte Payne, General Manager, Australia and New Zealand, CIPS



9:10 ATTENDEE SPOTLIGHT

Discuss the top priorities in procurement strategy

9:40 PANEL DISCUSSION: COMMUNICATING THE VALUE OF PROCUREMENT TO DRIVE BUSINESS STRATEGY

- Taking a leading role in protecting enterprise margins and growth
- Breaking down the jargon of procurement to executive leadership and the broader organisation
- Getting stakeholder buy in of procurement processes
- Utilising data visualisation to effectively demonstrate approach

Dave Baxter, Group General Manager Procurement, Asahi

Sandy Carveth, Chief Procurement Officer, Department of Education VIC

Fajib Manoly, Director Procurement, RMIT

Moderator: Michael Odom, Strategic Value Advisory Services Director, Coupa

10:20 CASE STUDY: DRIVING CHANGE WITH SUSTAINABLE PROCUREMENT

Moderator: Stephen Carter, Director of Product Marketing, Ivalua

10:50 MORNING TEA & NETWORKING

11:20 PANEL DISCUSSION: FOSTERING DYNAMIC SUPPLIER RELATIONSHIPS THROUGH PROCESS & TECHNOLOGY

- Improving negotiation and bargaining power
- Best practice in breaking down cost inputs of vendors
- Utilising analytics to assess and measure procurement performance
- Enhancing collaboration with suppliers to achieve better outcomes for all parties

Chris Kuchel, Procurement Director, Cabrini Health

Richard Harmon, Senior Procurement Manager, Transurban

Ian Griffith, Head of Procurement, Dulux

Vikrant Sharma, Senior Manager- Contracts & Procurement, Uniting VIC/TAS

Moderator: Charlotte Payne, General Manager Australia and New Zealand, CIPS

12:00 CASE STUDY: BEYOND DIVERSITY: UNLEASHING THE POWER OF WORKFORCE EQUITY

Kelly-Ann Lynch, Managed Services Director, Guidant Global

Shaun Drury, Head of Client Solutions, Guidant Global

12:30 LUNCH & NETWORKING



1:20 INTERACTIVE WORKSHOPS

- How document automation can be leveraged in procurement processes
- The Sustainable Procurement Workout Plan: Get Your Strategy in Shape!
- Delivering real value to First Nations communities through social procurement
- Best practice in finding hidden compliance and ESG risks of suppliers
- Balancing Risk - Local v Global Suppliers



2:00 ATTENDEE MINDMELD

Share different approaches in tackling a procurement challenge

Contributor: Anoop Thakur, General Manager Procurement & Sustainability

2:20 CASE STUDY: MAXIMISING THE VALUE OF IT SOURCING: GETTING THE RIGHT PRICE

Mark Probyn, Founding Partner, Cherub Consulting

2:50 AFTERNOON TEA & NETWORKING

3:10 PANEL DISCUSSION: UNDERSTANDING & MITIGATING SUPPLIER RISKS

- Anticipating the economic and geopolitical threats to procurement
- Using data to verify supplier makeup and ensure longterm sustainability
- Exploring procurement with a purpose and ESG

Peter Andriopoulos, Head of Procurement, Laminex

Kanish Nadarajah, Head of Strategic & Responsible Procurement, Coles

Sarah Dyson, Head of Supply Strategy & Governance Management, NAB

Moderator: Cynthia Chung, Head of Procurement and Global Touch Points Lead, Nandos

3:50 CLOSING REMARKS FOLLOWED BY NETWORKING DRINKS